



BOANSW

BACKPACKER OPERATORS
ASSOCIATION NSW

ANNUAL REPORT

2018 - 2019

2019
EDITION



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ABOUT BOA NSW

BOA NSW was formed in 1992 to address issues facing the backpacking industry.

Today, BOA is the peak industry body & voice of the youth tourism industry in New South Wales & the Australian Capital Territory.

BOA has grown to represent the interests & concerns of all backpacker operators targeting young & adventurous travellers, students & workers from around the world.

During 2018 - 2019, BOA had 84 members from all sectors of the industry including hostels & budget accommodation; tour, transport & adventure operators; training, employment, job placement, immigration & visa specialists, tax agents; online bookings, wholesalers, inbound & travel agents; media publishers & communication providers; attractions, bars, clubs, entertainment & suppliers to the tourism & hospitality industry.

BOA works to address the concerns & issues of youth tourism operators, raise industry standards & promote industry cohesion. Through a voluntary Committee & Subcommittees, BOA's role is to influence, educate, collaborate & provide a platform for operators to work together to grow the youth tourism & backpacking segment in NSW and ACT.

This Annual Report presents the activities undertaken by BOA on behalf of its members in the 2018/19 membership year.

This report is also available for download at BOA's website, www.boansw.org.au.

If you have any comments or questions about this report, contact the BOA Secretariat via email boa@boansw.org.au or call (02) 8267 0402.

OUR COMMITTEE

Members of the BOA Committee have a strong background in the industry, enthusiasm and a vision for backpacking and youth tourism in NSW and the ACT. They come from various sectors of the industry to ensure broad representation. Committee members volunteer their time in giving direction to the Association and dedicate their energy, skills and experience for the benefit of BOA members in NSW and the ACT.



Sarah Flynn
President

Adventium Technology



Emily Dormer
Vice President

Mad Monkey Group



Sam Badans
Hon. Secretary

YHA Ltd



Sammy Pearse-Marmont
Hon. Treasurer

Hostelworld



Mark Baldwin
Committee Member

Bounce



Andy Cowan
Committee Member

Wake Up!



Katie Wilcher
Committee Member

Prev. TAG - Base



Liam Brogden
Committee Member

Wanderlands



Chris Braat
Committee Member

Experience Co



Karin Post
Secretariat

PRESIDENT'S REPORT

SARAH FLYNN

Wow is it time for the BOA AGM already? This year really has flown past, it seems only 10 minutes ago that Alanna Stevens stepped down and handed me a very big, pair of shoes to fill. My first year as president has certainly been a year of personal growth and learning.

Having BOA's youngest committee has certainly injected some positive energy and ingenuity into the team. Each member has strived to contribute and ensure BOA, and it's associates have a successful year. Thank you to each and every one of you, I could not have done it without you.

We selected the AGM speakers with sustainability in mind this year, as it remains the buzz topic amongst our target market for the foreseeable future. I know many of us have personally made changes to benefit the environment. I hope you will find their discussions insightful and applicable to your sustainable goals for 2020.

The past year has seen big changes for many divisions of our industry. Its structure is dynamic and continuously evolving. The how, when and where travellers book and travel through our country is too. Although sometimes unsettling, its always exciting to see change shake things up and hopefully benefit our industry in the long run. The BOA committee has endeavoured to move with these changes, and when they threaten our market best represent our partners to the relevant parties and officials. It has unfortunately been a quieter year for many of our members, but it has been great to see the camaraderie between businesses forming new strategies, making bigger and better plans for 2020.

The Mad Hatters BOA Ball was the biggest and most successful industry event we have ever had. We quickly learnt there's no such thing as too much theming; but the committee really pulled together to run, what I thought, was the maddest party to date. I certainly was in awe of everyone who pulled out all the stops for their costumes and accessories. YOU NAILED IT. Our other networking events and mingles



also continue to support local charity groups, such as the Sister2Sister programme, and we hope to hold some more informative meetings in the coming months.

You may have heard that I temporarily elected to step down as president earlier in the year, to allow the committee to come together alongside Adventure Queensland and Adventure Tourism Victoria for discussion of the Imposed API charges by the newly acquired Adventium Technology. The committee's deliberated together to then compose an industry representative proposal, voicing the collective concerns against the changes. I appreciate the committee's professionalism in representing our industry.

Our relationship with Destination NSW has continued and strengthened throughout the year. We don't foresee a youth representative being elected before the end of the year, but the frequented conversations continue to allow our industry to be heard. In fact, we utilised the relationship to submit a detailed survey from our members, showing the effect of low arrival numbers from Working Holiday Makers. The BOA Committee correlated the collected data showing how the backpacking & youth sector arrival numbers and average length of stay, may be effecting our members. We look forward to their review of our findings in the coming months.

Designing & building a brand new website took up a fair amount of our energy towards the end of the financial year; with the aim to streamline our admin processes, but mostly to better promote our organisation, events and promote members. Congratulations on the team for putting it together, I know it wasn't as easy task. If you haven't already, please check it out.

It has been fantastic to see the level of attendance to all our events and discussions from both new and long standing members, the continuous input we have received from you on how we can improve year on year is invaluable. Please feel free to reach out to me if there anything we can do to better represent your business and our industry. Thank you once again to all of you, our members, and looking forward to a great 2020.



Sarah Flynn
President

HON. SECRETARY'S REPORT

SAM BADANS

MEMBERSHIP

At the end of the 2018/2019 financial year, BOA had 84 members. At the time of print, 59% of members had renewed for 2019/20; the remaining 41% are being actively pursued.

SEPTEMBER 2018 ELECTIONS & COMMITTEE

The following members were elected to the Committee at the Annual General Meeting in 2018:

- President
Sarah Flynn (Business Development Manager Australia – Adventium Technology)
- Vice President
Emily Dormer (Group General Manager - Mad Monkey Backpacker Group)
- Hon Secretary
Sam Badans (Manager - YHA Ltd)
- Hon Treasurer
Samantha Pearse-Marmont (Commercial Manager South Pacific – Hostelworld)
- Committee Members
Mark Baldwin (General Manager – Fuda Enterprise Group)
Andy Cowan (Sales and Marketing Manager– Millett Group)
Chris Braat (Business Development Representative – Experience Co)
Katie Wilcher (General Manager - Base Sydney)
Liam Brogden (General Manager – Wanderlands)
Dan McConnell (Travel Manager – Ultimate Travel Group)
Jason Wass (Operations Manager NSW – Get Lost Travel Group)
- Secretariat
Karin Post



The BOA Committee meets six times a year at various locations around NSW. Attendance by the Committee in 2017/18 is laid out in the table below:

| Committee Member | Attended | Possible |
|---|----------|----------|
| Sarah Flynn (President) | 4 | 6 |
| Emily Dormer (Vice President) | 6 | 6 |
| Sam Badans (Hon Secretary) | 6 | 6 |
| Samantha Pearse-Marmont (Hon Treasurer) | 6 | 6 |
| Mark Baldwin | 4 | 6 |
| Andy Cowan | 6 | 6 |
| Chris Braat | 1 | 6 |
| Katie Wilcher | 3 | 6 |
| Dan McConnell | 2 | 4 |
| Jason Wass | 2 | 6 |
| Liam Brogden | 3 | 6 |
| Karin Post (Secretariat) | 5 | 5 |

Officers of the Committee, consisting of the President, Vice President, Honorary Secretary & Honorary Treasurer, meet informally once a month to maintain open and regular channels of communication.

BOA SECRETARIAT

BOA's Secretariat Karin Post has recently stepped down from the position. As such, BOA has now entered into a Service Level Agreement (SLA) with Emily Dormer for the provision of (Secretariat) association support services. Emily is the former BOA Vice-President and as she is taking on the Secretariat role will not be standing for re-election on the BOA Committee for the current year. The Committee is convinced that Emily will assist the Committee to achieve growth of, and improved communication with, the BOA membership base.

BOA has a SLA with YHA Ltd for the provision of financial management, compliance administration support and assistance to the advocacy of BOA NSW Inc.

MEETINGS & EVENTS

For the benefit of our members, BOA maintained a dynamic year-round event schedule in 2017/18 outlined on the next page:

| Date | Event | Venue | Attendance |
|------------|---|-------------------------------|------------|
| Sept 2018 | BOA Annual General Meeting (AGM) | Parliament House Sydney | 52 |
| Oct 2018 | Golf Day | Moore Park Golf Course | 35 |
| Oct 2018 | Industry Lunch | The Winery, Surry Hills | 26 |
| Nov 2018 | Christmas Party | The Horse, Surry Hills | 150 |
| March 2019 | Industry Ten Pin bowling and Laser Tag networking | Darling Harbour | 24 |
| March 2019 | BOA Ball | The Ivy Ball Room | 210 |
| March 2019 | Tourism Australia Kitchen Update | Tourism Australia Head office | 20 |
| June 2019 | Tourism Australia Kitchen Update | Tourism Australia Head office | 25 |
| July 2019 | DNSW Product Showcase | The Rocks | 28 |
| July 2019 | Byron Bay BOA Networking | Lord Byron, Byron Bay | 45 |

REPRESENTATION OF BOA

BOA represents the industry with various organisations:

Our partnership with Destination NSW continues to strengthen. This is an important relationship to ensure our sector is a continued focus and receives strong investment. Whilst the position of 'Youth Tourism Industry Specialist' at DNSW has been vacant for a number of years now, the BOA Committee continues to meet with DNSW representatives regularly to discuss youth visitation to the state.

Committee Member, Mark Baldwin, has a seat on the Backpacker and Youth Tourism Advisory Panel (BYTAP), which provides valuable insight into sector specific issues, represents the interests of youth focused products and facilitates an active policy debate forum.

BOA maintains working relationships with World Youth Student Education Travel Confederation (WYSE), Adventure Queensland (AQ), Adventure Tourism Victoria (ATV) Australia Tourism and Export Council (ATEC), and Accommodation Association of Australia (AAoA); as well as with state government and local councils.

COMMUNICATION

Over the past 12 months, BOA has developed its communication strategy to members through regular emails, updates on the BOA website and increased our presence through Facebook. We have introduced quarterly EDM's to keep members informed on

relevant industry news, events and business development opportunities. We look forward to further developing our communication during the next 12 months for the benefit of our members.

FOCUS TOPICS FOR BOA IN 2018/2019

In January 2019, BOA made contact with the Australian Council of Trade Unions (ACTU) in response to their submission to the Senate Standing Commission on Legal and Constitutional Affairs into the effectiveness of the current temporary skilled visa system in targeting genuine skills shortages. Whilst supporting the ACTU's suggestion that the government should conduct research into, and provide consolidated and publicly available information on working patterns of working holiday visa holders. BOA raised concerns about the issues they raised in their submission, noting that the ACTU's position on the Working Holiday Maker scheme has the potential to substantially damage the overall success of the scheme, highlighting the negative effects it would have.

In April 2019, BOA raised concerns to Adventium Technology about their intentions to introduce API fees on all successful API bookings to their industry partners. Highlighting the poor timing and unreasonable advance notice provided. Whilst the fee implementation proceeded, it was agreed that any future decisions that would have such an impact on industry partners would be carefully considered.

In June 2019, BOA made a submission to the Joint Select Committee for their report on Sydney's Night Time Economy. The submission supported the inquiry and encouraged an outcome that would improve the city's reputation as a dynamic international city.

BOA have developed a Buying Group to benefit members by offering competitive rates to BOA members for certain products and services based on the potential volume the BOA membership base can provide. The Committee will be working to grow the Buying Group during the next twelve months for the benefit of members.

BOA lodged a submission to the NSW Government Department of Planning and Environment providing feedback on their draft planning framework for regulating Short Term Holiday Letting in the state pushing for a level playing field for BOA members running complaint, highly regulated accommodation businesses.

THANK YOU

Thank you to all BOA members. You are the most important component of the Association and without you BOA would not exist. The Committee invests a significant amount of time to ensure the Association is active and the industry is well represented.

The backpacker and youth industry in New South Wales and would not be in such a position without the members and committee's combined input. Your continued support is appreciated and vital to a healthy industry.

BOA would also like to express its appreciation to Destination New South Wales and Tourism Australia, for their continued support of the industry; and to Allsopp Bunting Insurance, our valued long-term sponsor.



Sam Badans
Hon Secretary

BYRON BAY SUB-COMMITTEE



Alice Livingston
President
Cape Byron Kayaks



Peggy O'Neill
Treasurer
Arts Factory



Louie O'Riordan
Secretary
Cape Byron YHA



Alex Harper
Committee Member
Nomads



Chris Schenider
Committee Member
Aquarius Backpackers



Blake Whittaker
Committee Member
Let's Go Surfing

BYRON BAY SUB-COMMITTEE

ALICE LIVINGSTON

First and foremost, the Committee's purpose is to act as a voice for backpacker operators and in the past year no major issues or concerns were raised.

For 19/20 we have just voted in a new and enthusiastic committee for coming year. As outgoing President, I welcome all new BOA members, committee members and of course we are pleased to have the same old crew still on board.

At our last meeting we looked at the issues that operators in Byron will be facing this coming year. We identified these to be current development and relocation of the bus stop; working with other stakeholders to make sure that the \$5 million State Government Infrastructure Grant is used for the right purposes; further discussing the proposed bed tax and/or tourism levy.

Aside from any issues or opportunities the committee are also looking forward to hosting networking functions throughout the year as well bringing back the Byron Bay Beach Ball previously hosted in conjunction with a joint BOA NSW/Byron Bay BOA committee meeting. A huge thank you to Aquarius and their team for allowing us to host our meetings there.

BOA NSW board came to Byron for our annual meeting. This was followed by drinks at The Lord Byron. Another big thanks to The Wake Up crew for hosting us again.

For the coming year, aside from addressing operator issues and organising networking events, we will aim to expand both destination and operator marketing and we are very much looking forward to working with our members and to showcase our awesome destination and what our members have to offer.



It is imperative that every operator gets involved and that we work with Destination Byron, Byron Bay Chamber of Commerce and Byron Shire Council addressing issues that will affect us all in one way or another.

Byron Bay BOA would like to thank all members for their support and are looking forward to a busy and successful, crazy summer season in Byron Bay.



Alice Livingston
President, Byron Bay Sub-Committee

HON. TREASURER'S REPORT

SAMANTHA PEARSE-MARMONT

The 2018 - 2019 financial year for the Backpacker Operators Association ended with a profit of \$5,319.

Total Income for the period was \$49,232
Total Expenses for the period was \$43,913

Accumulated funds or cash position as at 30 June 2019 was \$80,124

INCOME

Total income was down \$7,000 compared to last year and down \$2,500 from budget.

The major income contributors were:

- After last year's pleasing results, our memberships have been soft due to company mergers and business closures. Taking \$19,252 in membership fees similar to budget predictions. Still actively pursuing outstanding memberships.
- The Annual BOA Ball; generating a total of \$30,000 in ticket sales with 210 tickets sold, being one of the best years in ticket sales to date. \$30,000 in other income due to sponsorship, raffle and auction prizes. Total profit this year \$24,000 coming in at slightly less than last year due to extra theming.

EXPENSES

Total expenses were up by \$8,800 compared to last year and down \$2,700 compared to budget.

The major contributors to the expenditure were:



- The brand new website \$7,500 for the design and new payment platform.
- The Annual BOA Ball: \$37,000 which was up \$1000 from last year, was down \$3,500 from the budget.
- The secretariat and administration fees were up by \$500 from budget due to website completion deadline.

To strengthen budget discipline for 2018/2019, the Committee continue to use the event budget templates, to be submitted for approval to the full Committee by event organisers that we continue to use to make sure spending is at maximum benefits to our members.

RESULTS

The Accounts of BOA for the financial year of 2018 - 2019 have been audited by PBA Partnership, Certified Practicing Accountants dated 4th September 2019.

The Committee Members of the Backpacker Operators Association NSW Inc. declare that:

- The Financial Statements in this report are drawn up so to demonstrate a true and impartial view of the financial position of the Association as at 30 June 2019, and its results for the year ended at that date, and
- There are reasonable grounds to believe that, at the date of this statement, that the Association will be able to pay its debts as and when they fall due.

This declaration is made in accordance with a resolution of the Committee.



Samantha Pearse-Marmont
Hon. Treasurer

INDEPENDENT AUDIT REPORT

FOR YEAR ENDNG JUNE 2019

INDEPENDENT AUDITOR'S REPORT BACKPACKER OPERATORS ASSOCIATION NSW INC

Report on the Financial Report

We have audited the accompanying financial report, being a special purpose financial report, of Backpacker Operators Association NSW Inc., which comprises the balance sheet as at 30 June 2019, profit and loss statement for the period then ended, a summary of significant accounting policies, other explanatory notes and the committee's declaration.

Committee's Responsibility for the Financial Report

The committee of the association is responsible for the preparation and fair presentation of the financial report and has determined that the accounting policies described in Note 1 to the financial statements, which form part of the financial report, are appropriate to meet the financial reporting requirements of the association's constitution and are appropriate to meet the needs of the members. The committee's responsibility includes designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditors' Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. No opinion is expressed as to whether the accounting policies used, as described in Note 1, are appropriate to meet the needs of the members. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the committee, as well as evaluating the overall presentation of the financial report.

The financial report has been prepared for distribution to members for the purpose of fulfilling the committee's financial reporting under the association's constitution. We disclaim any assumption of responsibility for any reliance on this report or on the financial report to which it relates to any person other than the members, or for any purpose other than that for which it was prepared.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit, we have complied with the independence requirements of Australian professional ethical pronouncements.

Auditor's Opinion

In our opinion, the financial report presents fairly, in all material aspects, the financial position of the Backpacker Operators Association NSW Inc. as of 30 June 2019 and of its financial performance for the year then ended in accordance with the accounting policies described in Note 1 to the financial statements.

Name of Firm: PBA PARTNERSHIP
Certified Practising Accountants

Partner:

Wayne A Pryor

5B/3 Central Avenue THORNLEIGH NSW 2120

Dated this 4th day of September 2019

BALANCE SHEET

FOR YEAR ENDNG JUNE 2019

BACKPACKER OPERATORS ASSOCIATION NSW INC

BALANCE SHEET AS AT 30 JUNE 2019

| | Note | 2019 \$ | 2018 \$ |
|----------------------------------|------|---------------|---------------|
| ASSETS | | | |
| CURRENT ASSETS | | | |
| Bank | 2 | 88,597 | 65,575 |
| Receivables | | 3,548 | 14,648 |
| TOTAL CURRENT ASSETS | | 92,145 | 80,223 |
| NON CURRENT ASSETS | | | |
| Computer Equipment | | 1,255 | 1,255 |
| Accumulated depreciation | | (1,185) | (767) |
| | | 70 | 488 |
| TOTAL ASSETS | | 92,215 | 80,711 |
| LIABILITIES | | | |
| CURRENT LIABILITIES | | | |
| Creditors & Accruals | | 12,193 | 5,198 |
| GST Payable | 3 | (102) | 708 |
| TOTAL CURRENT LIABILITIES | | 12,091 | 5,906 |
| TOTAL LIABILITIES | | 12,091 | 5,906 |
| NET ASSETS | | 80,124 | 74,805 |
| EQUITY | | | |
| Retained earnings | 4 | 80,124 | 74,805 |
| TOTAL EQUITY | | 80,124 | 74,805 |

PROFIT & LOSS STATEMENT

FOR YEAR ENDNG JUNE 2019

BACKPACKER OPERATORS ASSOCIATION NSW INC

PROFIT AND LOSS STATEMENT FOR THE YEAR ENDED 30 JUNE 2019

| | 2019 | 2018 |
|-----------------------------------|---------------|----------------|
| | \$ | \$ |
| INCOME | | |
| Membership Fees | 19,252 | 20,463 |
| Functions & Sponsorship | | |
| Income | 72,667 | 74,302 |
| Expenses | (44,524) | (39,995) |
| Total Functions & Sponsorship | <u>28,143</u> | <u>34,307</u> |
| Port Stephens Sub Committee | | |
| Income | 239 | 247 |
| Expenses | - | (3,394) |
| Total Port Stephens Sub Committee | <u>239</u> | <u>(3,147)</u> |
| Byron Bay Sub Committee | | |
| Income | 709 | 1,420 |
| Expenses | - | (1,200) |
| Total Byron Bay Sub Committee | <u>709</u> | <u>220</u> |
| Interest Received | 889 | 1,279 |
| TOTAL INCOME | <u>49,232</u> | <u>53,122</u> |
| EXPENSES | | |
| AGM & Committee Meetings | 2,029 | 1,313 |
| Audit Fees | 1,700 | 1,700 |
| Bank Fees | 719 | 1,163 |
| Conferences and Training | - | 271 |
| Depreciation | 418 | 418 |
| Insurance | 370 | 329 |
| Secretariat Fees | 31,088 | 28,854 |
| Website | 7,434 | 25 |
| Printing & Photocopying & Postage | 14 | 486 |
| Stationery | - | 399 |
| Sundry | 141 | 78 |
| | <u>43,913</u> | <u>35,036</u> |
| Profit (Loss) | <u>5,319</u> | <u>18,086</u> |

NOTES TO THE FINANCIAL STATEMENTS

FOR YEAR ENDNG JUNE 2019

BACKPACKER OPERATORS ASSOCIATION NSW INC

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2019

1 Statement of Significant Accounting Policies

The committee has prepared the financial statements on the basis that the association is a non reporting entity because there are no users dependent on general purpose financial statements. The financial statements are therefore special purpose financial statements that have been prepared in order to meet the needs of members.

The financial statements have been prepared in accordance with the significant accounting policies disclosed below which the committee has determined are appropriate to meet the needs of members. Such accounting policies are consistent with the previous period unless stated otherwise.

The financial statements have been prepared on an accruals basis and are based on historical costs unless otherwise stated in the notes.

| | 2019 | 2018 |
|--|---------------|---------------|
| | \$ | \$ |
| 2 Bank | | |
| Cheque Account | 36,316 | 14,154 |
| Cash Reserve Account | 5,619 | 5,619 |
| Term Deposits | 46,662 | 45,802 |
| | <u>88,597</u> | <u>65,575</u> |
| 3 GST | | |
| GST Payable | 238 | 4,001 |
| GST Receivable | (340) | (3,293) |
| | <u>(102)</u> | <u>708</u> |
| 4 Retained Earnings | | |
| Retained earnings at the beginning of the financial year | 74,805 | 56,719 |
| Net profit (loss) attributable to members of the association | 5,319 | 18,086 |
| Retained earnings at the end of the financial year | <u>80,124</u> | <u>74,805</u> |

STATEMENT BY MEMBERS OF THE COMMITTEE

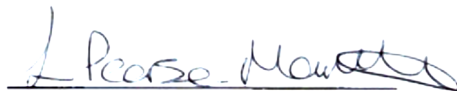
FOR YEAR ENDNG JUNE 2019


The committee has determined that the association is not a reporting entity and that this special purpose financial report should be prepared in accordance with the accounting policies outlined in Note 1 to the financial statements.

In the opinion of the committee the financial report:

- 1 Presents fairly the financial position of the Backpacker Operators Association NSW Inc. as at 30 June 2019 and its performance for the year ended on that date.
- 2 At the date of this statement, there are reasonable grounds to believe that the Backpacker Operators Association NSW Inc. will be able to pay its debts as and when they fall due.

This statement is made in accordance with a resolution of the Committee and is signed for and on behalf of the Committee by:

Signature: 
Name: Samantha Pearse-Marmont
Date: 05 09 -19

Signature: 
Name: Sarah Flynn - President
Date: 5-09-19



MEMBERS

FOR YEAR ENDNG JUNE 2019

TOUR OPERATORS

4WD TOURS R US
 AAT KINGS
 AUSSIEYOU
 AUSTRALIAN SURF TOURS
 CAPE BYRON KAYAKS
 CHAMPAGNE SAIING
 COLOURFUL TRIPS
 COAST WARRIORS
 ECO TREASURES
 GO SEA KAYAK BYRON BAY
 INTRO TRAVEL
 LET'S GO SURFING
 LOKA / STRAY
 MOJO SURF
 MONNI TRAVELS
 MOONSHADOW CRUISES
 OZ PARTY
 PORT STEPHENS 4WD TOURS
 SAND DUNE SAFARIS
 EXPERIENCE CO
 SOUTH SEA CRUISES
 SURF CAMP AUSTRALIA
 WANDERLANDS TRAVEL
 WILD LIFE TOURS AUSTRALIA
 ZEPHER TOURS

ACCOMMODATION PROVIDERS

790 ON GEORGE HOSTEL
 AQUARIUS BACKPACKERS MOTEL
 ARRIVAL LODGE
 BASE BACKPACKERS
 BIG HOSTEL
 BLUE MOUNTAINS YHA
 BLUE PARROT BACKPACKERS
 BOUNCE SYDNEY
 BYRON BAY BACKPACKERS
 BYRON BAY YHA
 CANBERRA CITY YHA
 HOME BACKPACKERS
 HUNTER VALLEY YHA
 JOLLY SWAGMAN BACKPACKERS
 MAD MONKEY BACKPACKERS
 MELALEUCA AUSTRALIAN BACKPACKERS
 TAG (NOMADS WORLD HOTELS)S
 AMURAI BEACH BUNGALOWS YHA
 SAWTELL HOTEL PTY LTD
 SUMMERHOUSE BACKPACKERS
 SYDNEY BEACHOUSE YHA (COLLARROY)
 THE POD
 THREDBO YHA
 WAKE UP!
 YHA LTD

ATTRACTIONS

MERLIN ENTERTAINMENT
BRIDGECLIMB SYDNEY

TRAVEL / INBOUND AGENTS

MY DREAM ADVENTURES
AIFS
PETERPANS ADVENTURE TRAVEL
ULTIMATE ADVENTURE TRAVEL PTY LTD
WORK N HOLIDAY

SUPPLIERS

CMS HOSPITALITY
SHEET SHACK
RASKO LINEN SERVICES

OTHER STAKEHOLDERS

GREGOR CONSULTANCY
TAXBACK.COM
TCP TRAINING
TOURISM AUSTRALIA
WORLD NOMADS INSURANCE

TECHNOLOGY

ADVENTIUM TECH
BOOKING.COM (AUSTRALIA) PTY LTD
CLOUDBEDS
DIGITAL SIGNAGE GROUP
GX2 TECHNOLOGY/GLOBAL GOSSIP
HERO TRAVEL (TRAVEL TECHNOLOGIES PTY LTD)
HOSTELWORLD.COM
RESPAX
TIPI

MEDIA & COMMUNICATION

THE WORD / THE BYTE
VODAFONE

TRANSPORT

JUCY GROUP LTD
BUSFLEET AUSTRALIA PTY LTD
BYRON EASY BUS
SPACESHIPS
TOURISM HOLDINGS AUSTRALIA
TRAVELLERS AUTO BARN



ALLSOPP BUNTING

INSURANCE



HOSPITALITY



TOURISM



BACKPACKERS

We think about insurance day and night so that you don't have to.

CONTACT US

PH: 02 9956 3858

EMAIL: ANDREW@ALLSOPPBUNTING.COM.AU

SYDNEY OFFICE: 119 WILLOUGHBY
ROAD, CROWS NEST 2065

GOLD COAST OFFICE: 701/200
THE ESPLANADE, BURLEIGH HEADS, QLD 4220

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