

# BOANSW

BACKPACKER OPERATORS  
ASSOCIATION NSW



**ANNUAL REPORT**  
**2017-2018**



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# Background

BOA NSW was formed in 1992 to address issues facing the backpacking industry.

Today, BOA is the peak industry body and voice of the youth tourism industry in New South Wales and the Australian Capital Territory.

BOA has grown to represent and address the interests and concerns of all backpacker operators targeting young and adventurous travellers, students and workers from around the world.

During 2017 - 2018, BOA had 93 members from all sectors of the industry including hostels and budget accommodation; tour, transport and adventure operators; training, employment, job placement, immigration and visa specialists, tax agents; online bookings, wholesalers, inbound and travel agents; media publishers and communication providers; attractions, bars, clubs, entertainment and suppliers to the tourism and hospitality industry.

BOA works to address the concerns and issues of youth tourism operators, raise industry standards and promote industry cohesion. Through a voluntary Committee and Subcommittees, BOA's role is to influence, educate, collaborate and provide a platform for operators to work together to grow the youth tourism and backpacking segment in NSW and ACT.

This Annual Report presents the activities undertaken by BOA on behalf of its members in the 2017/18 membership year.

This report is also available for download at BOA's website, [www.boansw.org.au](http://www.boansw.org.au).

If you have any comments or questions about this report, contact the BOA Secretariat via email [boa@boansw.org.au](mailto:boa@boansw.org.au) or call (02) 8267 0402.

# BOA Committee

*Members of the BOA Committee have a strong background in the industry, enthusiasm and a vision for backpacking and youth tourism in NSW and the ACT. They come from various sectors of the industry to ensure broad representation. Committee members volunteer their time in giving direction to the Association and dedicate their energy, skills and experience for the benefit of BOA members in NSW and the ACT.*

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**Alanna Stevens**  
*President*  
AAT Kings



**Sarah Flynn**  
*Vice President*  
Website Travel



**Sam Badans**  
*Hon. Secretary*  
YHA Ltd



**Emily Dormer**  
*Hon. Treasurer*  
Mad Monkey



**Mark Baldwin**  
*Committee Member*  
Bounce Hostel



**Matt Clay**  
*Committee Member*  
GX2 Technology



**Katie Wilcher**  
*Committee Member*  
Base and Nomads



**Chris Braat**  
*Committee Member*  
Skydive Australia



**Sammy Pearse- Marmont**  
*Secretary*  
Hostelworld

# President's Report

ALANNA STEVENS

This past year has been filled with social and educational events, tech design, fundraising and change. Personally, I've had a blast but maybe that's because I knew this would be my last year as President. Yes, after 3 years serving the honour bestowed on me as the President of BOA NSW, I am stepping down.

The BOA Committee has had a busy calendar with lots of successful social events including the Golf Day at Moore Park, Cricket Day at Rushcutters Bay alongside the Ladies Lunch at Crane Bar. We have continued our strong relationship with Destination NSW, holding monthly meetings and collaborating on the 3rd annual Product Showcase which saw 30 BOA members update and network with DNSW staff.

Our relationship with Tourism Australia has gone from strength to strength, especially through our joint passion to see more Aussie's at WYSTC. After the success of WYSTC 2016 where BOA NSW and Adventure Queensland managed to coordinate 18 businesses to Belgrade, TA stepped in and created the most amazing Australian Village at WYSTC Montreal, 2017. Fast forward to WYSTC 2018 Edinburgh in a few weeks and even though I won't be there, I can say that all my WYSTC dreams have come true with Tourism Australia believing in this project.

The annual BOA Ball was held in May this year which was a little later than other years. Held at the fabulous Ivy Ballroom, our members and their guests dressed to the nines for the occasion which was a nice change from the past few years. We had some really great auction and raffle prizes and enjoyed dancing the night away.

May also saw BOA collaborate with the WYSE Travel Confederation on the 3rd WYSE Exchange Australia with a program consisting of 2 days of B2B appointments and a 1 day conference held at the Ovolo Woolloomooloo.



None of these events would be possible without the help and support of the BOA committee. We are a team of volunteers that share a passion for our industry, an industry that is really special. This past year has seen a lot of change in NSW, new hostels, hostels closing down, tour companies coming and going and many job/role changes within our sector. With all of this change, BOA NSW is always there supporting our industry. Thank you to all of the committee members past and present over the last 3 years that have supported me and allowed me to see my passions come to life. My role as the President of BOA have been some of the best years of my career. I've learnt new skills, made some great friendships and kicked a few goals along the way and while I'm sad to leave it all behind, it is time for someone new to bring in fresh ideas.

Over and out Legends!



**Alanna Stevens**

**BOA NSW President**



# Hon Secretary's Report

Sam Badans

## Membership

At the end of the 2017/2018 financial year, BOA had 93 members. At the time of print, 80% of members had renewed for 2018/19; the remaining 20% is being actively pursued.

## September 2017 Elections and Committee

The following members were elected to the Committee at the Annual General Meeting in 2017:

- President  
Alanna Stevens (General Manager – AAT Kings)
- Vice President  
Sarah Flynn (Business Development & Customer Service Manager - Website Travel)
- Hon Secretary  
Sam Badans (Manager - YHA Ltd)
- Hon Treasurer  
Emily Dormer (Group General Manager - Mad Monkey Backpacker Group)
- Committee Members  
Mark Baldwin (General Manager – Bounce)  
Matt Clay (Business Development Manager – GX2 Technology)  
Andy Cowan (Sales and Marketing Manager– Millett Group)  
Chris Braat (Business development Manager - Skydive Australia)  
Katie Wilcher (General Manager - Base Sydney)
- Secretariat  
Samantha Pearse-Marmont (Key Account Manager – Hostelworld)

The BOA Committee meets six times a year at various locations around NSW. Attendance by the Committee in 2017/18 is laid out in the table below:

Committee Member	Attended	Possible
Alanna Stevens (President)	4	6
Sarah Flynn (Vice President)	5	6
Sam Badans (Hon Secretary)	6	6
Emily Dormer (Hon Treasurer)	5	6
Mark Baldwin	4	6
Andy Cowan	4	6
Chris Braat	5	6
Katie Wilcher	3	6
Matt Clay	2	6
Sammy Pearse-Marmont (secretariat)	5	6

Officers of the Committee, consisting of the President, Vice President, Honorary Secretary and Honorary Treasurer, meet informally once a month to maintain open and regular channels of communication.



#### BOA Secretariat

BOA's Secretariat Samantha Pearse-Marmont has recently stepped down from the position and has been nominated to join the BOA Committee as Treasurer.

As such, BOA has now entered into a Service Level Agreement (SLA) with Karin Post for the provision of (secretariat) association support services, beginning Monday 17 September 2018. The Committee is convinced that Karin will assist the Committee to achieve growth of, and improved communication with, the BOA membership base.

BOA has a SLA with YHA Ltd for the provision of financial management, compliance administration support and assistance to the advocacy of BOA NSW Inc.



### Meetings and Events

For the benefit of our members, BOA maintained a dynamic year-round event schedule in 2017/18 outlined below:

Date	Event	Venue	Attendance
Sept 2017	BOA Annual General Meeting (AGM)	Parliament House Sydney	45
Oct 2017	Short Term Holiday letting Options Paper discussion	YHA Central	16
Oct 2017	Golf Day	Moore Park Golf Course	34
Oct 2017	Ladies Lunch	Crane Bar, Potts Point	24
Dec 2017	Christmas Party	Bounce Sydney	150
March 2018	Cricket Day	Reg Bartley Oval	29
March 2018	DNSW Product Showcase	The Rocks	30
April 2018	Tourism Australia Kitchen Update	Tourism Australia Head office	35
May 2018	WYSE Exchange	Ovolo Hotel	
May 2018	BOA Ball	The Ivy Ball Room	199
June 2018	Byron Bay BOA Networking	Wake Up! Byron Bay	35

### Representation of BOA

BOA represents the industry with various organisations:

Our partnership with Destination NSW continues to strengthen. This is an important relationship to ensure our sector is a continued focus and receives strong investment. The position of 'Youth Tourism Industry Specialist' at DNSW has been vacant for some time now and currently there has been no announcement of intentions to fill the vacancy. BOA firmly believes that this position is important to ensure growth in our sector and will continue to lobby for such an appointment.

Committee Member Mark Baldwin has a seat on the Backpacker and Youth Tourism Advisory Panel (BYTAP), which provides valuable insight into sector

specific issues, represents the interests of youth focused products and facilitates an active policy debate forum.

BOA maintains working relationships with World Youth Student Education Travel Confederation (WYSE), Adventure Queensland (AQ), Australia Tourism and Export Council (ATEC) and Accommodation Association of Australia (AAoA) as well as with state government and local councils.

### Communication

Over the past 12 months, BOA has communicated to members through updates on the BOA website, regular emails and on the BOA Facebook page. The Executive Committee regularly discuss the communication channels that are used and we look forward to strengthening our communication strategy over the next 12 months.

### Major focus topics for BOA in 2017/18

Visa changes – Following changes in 2016/17 to Australia’s skilled visa programs the Federal Government continues to review the occupations on the Medium and Long-term Strategic Skills List (MTLSSL) and the Short-term Skilled Occupation List (STSOL). In November 2017 BOA lodged a submission in support of keeping the ‘Accommodation and Hospitality Manager’ occupation on the STSOL. The outcome was partially successful in that the occupation remained on the list for regional areas only.

Short-term holiday letting – In October 2017 BOA held a meeting to discuss the Associations submission to the NSW Government’s Short-Term Holiday Letting Options Paper. On the 5<sup>th</sup> of June 2018, the NSW Government announced a new regulatory framework to govern the short-term holiday letting industry. The regulations include that if a host is not present, a residence can be used for short-term holiday letting up to 180 days per year in Greater Sydney, with 365 days allowed in all other areas of New South Wales. Councils outside Greater Sydney will have the power to decrease the 365-day limit to no less than 180 days per year. The introduction of the regulations is beneficial to the industry. However, it is designed to ensure that local communities continue to gain from the economic benefits of short-term holiday letting, while protecting neighbours from anti-social behaviour rather than addressing safety and other issues that licenced accommodation providers are required to comply with. BOA will continue to monitor the state of Short-term Holiday Letting and lobby for a level playing field with accommodation providers.

Industry representation – In April 2018, BOA working with Adventure Queensland (AQ) was invited to meet with the consulate general of 14 countries, as well as representatives from the Federal Police, NSW Police and Red Cross, to discuss concerns on the safety of international youth travellers in Australia. BOA continues

These discussions, while considering options for the best way to educate youth travellers on safe travel practices, representing the industry and the country in a positive light.

European Union General Data Protection Regulation (GDPR) – On the 25th of May, GDPR came into effect. Australian businesses of any size need to comply if they offer goods and services in the EU or monitor the behaviours of individuals in the EU. BOA urges all members to check that they comply with these regulations.

### Thank you Members

Thank you to all BOA members. You are the most important component of the Association and without you BOA would not exist. The Committee invests a significant amount of time to ensure the Association is active and the industry is well represented. The backpacker and youth industry in New South Wales and the Australian Capital Territory would not be in such a position without the members and committee's combined input. Your continued support is appreciated and vital to a healthy industry.

BOA would also like to express its appreciation to Destination New South Wales and Tourism Australia, for their continued support of the industry; and to Allsopp Bunting Insurance, our valued long-term sponsor.



**Sam Badans**  
**Hon Secretary**

# Byron Bay Subcommittee



**Alice Livingston**  
*President*  
Cape Byron Kayaks



**Peggy O'Neil**  
*Treasurer*  
Arts Factory (Nomads)



**Louie O'Riordan**  
*Secretary*  
Cape Byron YHA



**Blake Whittaker**  
*Committee Member*  
Let's Go Surfing



**Alex Harper**  
*Committee Member*  
Base and Nomads



**Chris Schneider**  
*Committee Member*  
Aquarius Backpackers

# Byron Bay Sub-committee

Alice Livingstone

First and foremost the Committee's purpose is to act as a voice for backpacker operators and this year we have been stronger than ever in doing this and I am very proud of our team here in Byron Bay and the support of the Committee in Sydney.

It's been a big year for Byron, we've had a few changes in the sub-committee with Jonas Rosborg away on long service leave, Jurone Sullivan, Joel Walton, Heath Cornwell and Rachel Southey all on to other ventures. Currently we have Alice Livingstone as the President, Peggy O'Neil as Treasurer and Louie O'Riordan as Secretary. Blake Whittaker, Alex Harper and Chris Schneider continue to be an integral part of the Byron Bay BOA Sub-Committee.

The next challenges that we are faced with are the proposed bed tax or tourism levy, paid parking and the town master plan. We need to be involved as much as we can here and be the voice of the industry. There has been much discussion about a Voluntary Tourism Tax in Byron Bay. Members of the committee and other operators have been to several meetings with council to talk about the best way forward.

The Committee also organised some great networking opportunities for our members to connect and interact with other users with similar interests to their own or who want to start a business relationship. We are planning a "Spring Fling" with a membership drive and together, with all our members old and new, getting them up to speed with everything that had been going on in the world of BOA!

A huge thank you to Aquarius and their team for allowing us to host our meetings there.

BOA NSW board came to Byron for our annual meeting. This was followed by drinks at Wake Up! Simon Richardson, Mayor, Byron Shire Council spoke to us about his vision for the area. Another big thanks to The Wake Up crew for having us.

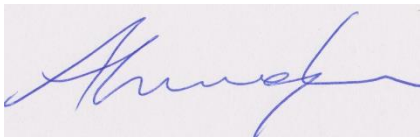
For the coming year, aside from addressing operator issues and organising networking events, we will aim to expand both destination and operator marketing and we are very much looking forward to working with our members and to showcase our awesome destination and what our members have to offer. It is imperative that every operator gets involved and that we work with Destination



Byron, Byron Bay Chamber of Commerce and Byron Shire Council addressing issues that will affect us all in one way or another.

Byron Bay BOA would like to thank all members for their support and are looking forward to a busy and successful crazy summer season in Byron Bay.

President, Byron Bay BOA Subcommittee

A handwritten signature in blue ink, appearing to read 'Alice Livingstone', is displayed on a light grey rectangular background.

Alice Livingstone  
President, Byron Bay BOA Subcommittee

# Port Stephens Sub-committee



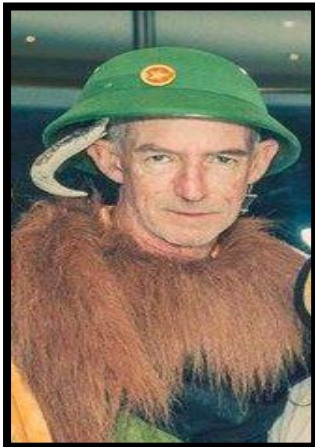
**Elyss Larkham**  
*Chairperson*  
Moonshadow-TQC



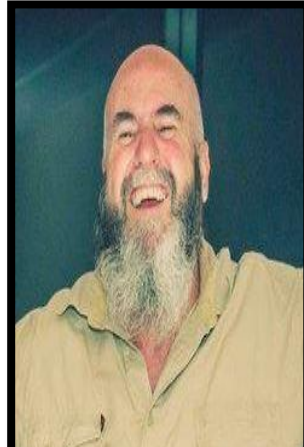
**Sean Andrews**  
*Secretary*  
Port Stephens 4WD Tours



**Sandy Munday**  
*Treasurer*  
Samurai Beach YHA



**Mark Munday**  
*Committee Member*  
Samurai Beach Bungalows  
YHA



**Mick**  
*Committee Member*  
Melaleuca  
Backpackers



**Michelle Cox**  
*Committee Member*  
Melaleuca Backpackers

## Elyss Larkham

The Port Stephens BOA subcommittee's is a collective group of Port Stephens based operators collaborating to create strategic marketing efforts, raise awareness of Port Stephens being a top backpacker destination and ultimately be a voice for the youth tourism industry in Port Stephens.



Since the start of 2018, the Port Stephens sub-committee have been very active in market by developing and establishing long term relationships with Sydney based youth operators.

We have been very focused mainly on the raising awareness of Port Stephens being a well renowned youth traveller destination. This current issue that we faced with is coach companies bypassing Port Stephens on their way up the northern NSW coast.

Port Stephens BOA Subcommittee did have a period of hibernation due to low membership and attendance to meetings however due to the drive of the two tour operators we have now reinvigorated the subcommittee including new members.

As of 1/1/18, the members for the Port Stephens BOA subcommittee was only four, as per below

- Samurai Beach Bungalows YHA
- Melaleuca Surfside Backpackers
- Moonshadow-TQC
- Port Stephens 4WD Tours

As of 30/6/18, we secured two more operators to join BOA NSW and join the subcommittee in our efforts to push Port Stephens as a premium destination, these operators are

- 4WD Tour R US
- Sand Dune Safaris

In partnership with Destination NSW and with the support of BOA NSW, WYSE Travel Confederation delivered the 2018 WYSE Exchange Australia Conference on 8-10 May 2018 in Sydney in which was attended by Port Stephens BOA Subcommittee. The Chairperson Elyss Larkham and Secretary Sean Andrews attended under 'Port Stephens Backpackers' (our 'Trade Show Name'). Also in attendance was 4WD Tours R US (who is a Port Stephens BOA Subcommittee Member), a 4WD tour operator conducting Sandboarding & 4WD Tours along the Port Stephens sand dunes. Giving Port Stephens great representation at the event showcasing our region as a must stop for the youth market.



Directly from WYSE, the Port Stephens BOA members hosted a famil in Port Stephens for two nights. Delegates participated in a Sandboarding Adventure with Port Stephens 4WD Tours & 4WD Tours R US, Dolphin Discovery Cruise with Moonshadow-TQC, wildlife encounter at Oakvale Wildlife Park and camel ride along Birubi beach.

For the coming year, aside from addressing operator issues and organising networking events, we will aim to work closely with our regional tourism organisation, Destination Port Stephens, and hopefully welcome onboard more tour operators. We are also in the process of developing youth market oriented itinerates to be distributed to language schools, cultural exchange companies, universities, study/work companies in Sydney. We are also discussing hosting our own 'Road Show' with our members in Sydney to fully showcase our area to more staff from the above mentioned. We will also be focusing time on creating a great presence on social media for our groups including Facebook & Instagram with a common focus of boosting our region towards the youth market.

We are very much looking forward to working with our members and to showcase our awesome destination and what our members have to offer.

The Port Stephens BOA subcommittee would like to thank all members for their support and are looking forward to a successful future in the youth market in beautiful Port Stephens.

A handwritten signature in black ink, appearing to be 'Elyss Larkham'.

Elyss Larkham  
Chairperson, Port Stephens BOA Subcommittee

# Hon Treasurer's Report

Emily Dormer

The 2017 – 2018 financial year for the Backpackers Operators Association (BOA) ended with a net profit of **\$18,086**.

Total income for the period was **\$53,122**

Total expenses for the period was **\$35,036**

This has helped to build the accumulated funds back up to a strong position, after a few years of losses. At the end of the financial year the cash position or accumulated funds is \$74,805.

## Income

In comparison to last year, total income was down \$39,617, but in line with the budget. This large variance was due to last year's WYSTC Conference and trade fair in Belgrade; of which hit both income & expenses.

The major income contributors included:

- Membership income which was up \$2,347 compared to last year and up \$1,864 from the budget; which is pleasing to see some growth for the 2<sup>nd</sup> consecutive year.
- The Annual BOA Ball; generating \$28,893 in ticket sales, \$15,200 in event sponsorships, \$18,664 in other income such as Raffle and Auction Prizes. Thus, being up \$10,805 from last year and overall resulting in a very successful event.

## Expenses

Total expenses were down \$66,725 compared to last year, plus down \$19,317 from the budget. Again, this large variance was due to last year's WYSTC Conference and trade fair, plus general expenses being well controlled.

There were two major expense contributors, which included:

- The secretariat, audit and administration fees were \$30,554; which was down \$1,791 from last year and \$1,845 from the budget.
- The Annual BOA Ball; \$35,290, which was down \$6,576 from last year.



The strengthened budget discipline, which was implemented last year through the event budget templates, have proven to be a great success and thus will continue to be used for 2018/2019.

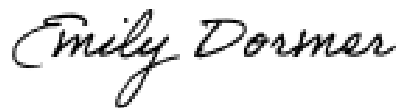
### **End of Financial Year Result**

The accounts of BOA, for the financial year ending June 2018, have been audited by PBA Partnership, certified practicing accountants, dated 6<sup>th</sup> September 2018.

The committee members of Backpackers Operators Association NSW Inc. declare that:

- The financial statements in this report are drawn up so to demonstrate a true and impartial view of the financial position of the Association as at 30 Jun 2018, and its results for the year ended at that date, and
- There are reasonable grounds to believe that, at the date of this statement, the Association will be able to pay its debts as and when they fall due.

This declaration is made in accordance with a resolution of the Committee.



**Emily Dormer**  
**Hon Treasurer**

# INDEPENDENT AUDIT REPORT

FOR YEAR ENDING JUNE 2018

## Report on the Financial Report

We have audited the accompanying financial report, being a special purpose financial report, of Backpacker Operators Association NSW Inc., which comprises the balance sheet as at 30 June 2018, profit and loss statement for the period then ended, a summary of significant accounting policies, other explanatory notes and the committee's declaration.

## Committee's Responsibility for the Financial Report

The committee of the association is responsible for the preparation and fair presentation of the financial report and has determined that the accounting policies described in Note 1 to the financial statements, which form part of the financial report, are appropriate to meet the financial reporting requirements of the association's constitution and are appropriate to meet the needs of the members. The committee's responsibility includes designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

## Auditors' Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. No opinion is expressed as to whether the accounting policies used, as described in Note 1, are appropriate to meet the needs of the members. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the committee, as well as evaluating the overall presentation of the financial report.

The financial report has been prepared for distribution to members for the purpose of fulfilling the committee's financial reporting under the association's constitution. We disclaim any assumption of responsibility for any reliance on this report or on the financial report to which it relates to any person other than the members, or for any purpose other than that for which it was prepared.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Independence

In conducting our audit, we have complied with the independence requirements of Australian professional ethical pronouncements.

## Auditor's Opinion

In our opinion, the financial report presents fairly, in all material aspects, the financial position of the Backpacker Operators Association NSW Inc. as of 30 June 2018 and of its financial performance for the year then ended in accordance with the accounting policies described in Note 1 to the financial statements.

Name of Firm: PBA PARTNERSHIP  
Certified Practising Accountants

Partner:

  
Wayne A Pryor

5B/3 Central Avenue THORNLEIGH NSW 2120

Dated this  day of  2018

# BALANCE SHEET

AS AT JUNE 30 2018

	Note	2018 \$	2017 \$
<b>ASSETS</b>			
<b>CURRENT ASSETS</b>			
Bank	2	65,575	73,902
Receivables		14,648	1,300
<b>TOTAL CURRENT ASSETS</b>		<u>80,223</u>	<u>75,202</u>
<b>NON CURRENT ASSETS</b>			
Computer Equipment		1,255	1,255
Accumulated depreciation		(767)	(349)
		<u>488</u>	<u>906</u>
<b>TOTAL ASSETS</b>		<u>80,711</u>	<u>76,108</u>
<b>LIABILITIES</b>			
<b>CURRENT LIABILITIES</b>			
Creditors & Accruals		5,198	18,791
GST Payable	3	708	598
<b>TOTAL CURRENT LIABILITIES</b>		<u>5,906</u>	<u>19,389</u>
<b>TOTAL LIABILITIES</b>		<u>5,906</u>	<u>19,389</u>
<b>NET ASSETS</b>		<u>74,805</u>	<u>56,719</u>
<b>EQUITY</b>			
Retained earnings	4	74,805	56,719
<b>TOTAL EQUITY</b>		<u>74,805</u>	<u>56,719</u>

# PROFIT AND LOSS STATEMENT

FOR THE YEAR ENDED 30 JUNE 2018

	2018	2017
	\$	\$
<b>INCOME</b>		
Membership Fees	20,463	18,116
Functions & Sponsorship		
Income	74,302	109,811
Expenses	<u>(39,995)</u>	<u>(86,737)</u>
Total Functions & Sponsorship	<u>34,307</u>	<u>23,074</u>
Port Stephens Sub Committee		
Income	247	170
Expenses	<u>(3,394)</u>	<u>-</u>
Total Port Stephens Sub Committee	<u>(3,147)</u>	<u>170</u>
Byron Bay Sub Committee		
Income	1,420	8,191
Expenses	<u>(1,200)</u>	<u>(15,539)</u>
Total Byron Bay Sub Committee	<u>220</u>	<u>(7,348)</u>
Interest Received	1,279	1,040
<b>TOTAL INCOME</b>	<u>53,122</u>	<u>35,052</u>
<b>EXPENSES</b>		
AGM & Committee Meetings	1,313	2,282
Audit Fees	1,700	1,800
Bank Fees	1,163	1,403
BOA Talks	-	1,618
Conferences and Training	271	-
Depreciation	418	349
Insurance	329	356
Secretariat Fees	28,854	30,545
Website	25	2,462
Printing & Photocopying & Postage	486	1,103
Stationery	399	517
Sundry	<u>78</u>	<u>1,637</u>
	<u>35,036</u>	<u>44,072</u>
<b>Profit (Loss)</b>	<u>18,086</u>	<u>(9,020)</u>

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2018

## 1 Statement of Significant Accounting Policies

The committee has prepared the financial statements on the basis that the association is a non reporting entity because there are no users dependent on general purpose financial statements. The financial statements are therefore special purpose financial statements that have been prepared in order to meet the needs of members.

The financial statements have been prepared in accordance with the significant accounting policies disclosed below which the committee has determined are appropriate to meet the needs of members. Such accounting policies are consistent with the previous period unless stated otherwise.

The financial statements have been prepared on an accruals basis and are based on historical costs unless otherwise stated in the notes.

	2018	2017
	\$	\$
<b>2 Bank</b>		
Cheque Account	14,154	17,765
Cash Reserve Account	5,619	10,561
Term Deposits	45,802	45,576
	<u>65,575</u>	<u>73,902</u>
<b>3 GST</b>		
GST Payable	4,001	1,547
GST Receivable	(3,293)	(949)
	<u>708</u>	<u>598</u>
<b>4 Retained Earnings</b>		
Retained earnings at the beginning of the financial year	56,719	65,739
Net profit (loss) attributable to members of the association	18,086	(9,020)
Retained earnings at the end of the financial year	<u>74,805</u>	<u>56,719</u>



# STATEMENT BY MEMBERS OF THE COMMITTEE

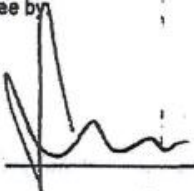
YEAR ENDED 30 JUNE 2018

The committee has determined that the association is not a reporting entity and that this special purpose financial report should be prepared in accordance with the accounting policies outlined in Note 1 to the financial statements.

In the opinion of the committee the financial report:

This statement is made in accordance with a resolution of the Committee and is signed for and on behalf of the Committee by

Signature:

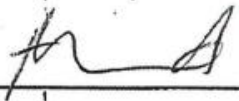


Name: Sam Badans - Secretary

Date:

06/09/18.

Signature:



Name: Alanna Stevens - President

Date:

6.9.18

# Members 2017/2018

## ACCOMMODATION PROVIDERS

790 on George Hostel	Jucy Group Limited
Arrival Lodge	Mad Monkey Group
Aquarius Backpackers Motel	Maze backpackers
Base Backpackers	Melaleuca Australian Backpackers
Big Hostel	Noahs Bondi Beach
Blue Mountains YHA	Nomads Backpackers
Blue Parrot Backpackers	Samurai Beach Bungalows - Port
Bounce Sydney	Stephens YHA
Byron Bay Backpackers P/L	Sawtell Hotel Pty Ltd
Byron Bay Beach Hostel	Sydney Beachouse YHA
Byron Bay YHA	The Capsule Hotel
Canberra City YHA	The Pod Sydney
Home Backpackers	Thredbo YHA
Hunter Valley YHA	Wake Up!
Jackaroo	YHA Ltd
Jolly Swagman Backpackers	

## ATTRACTION

Australian Museum  
Merlin Entertainments

## SUPPLIERS

CMS Hospitality

## BAR / RESTAURANT

The Reef Downunder Bar  
The World Bar

## ONLINE BOOKINGS

Booking.com  
Expedia  
Hero Travel  
Hostelworld.com  
Travello  
Website Travel

## MEDIA AND COMMUNICATIONS

GX2 Technology  
Mashay  
THE WORD Australia  
Tipi  
Vodafone

## OTHER INDUSTRY STAKEHOLDER

Aurec Migration  
Gregor Consultancy  
Livn Group of Companies  
TPC Training  
Respax

Split Payments  
Tourism Australia  
World Nomads Insurance

## TOUR OPERATORS

4WD Tours R Us  
AAT Kings Aussie Adventures  
Adventure Dudes  
Australian Surf Tours  
Barefoot Downunder  
Byron Bay Dive Centre  
Cape Byron Kayaks  
Champagne Sailing  
Colourful Trips  
Coast Warriors  
Eco Treasures  
FJ Tours  
High and Wild  
Let's Go Surfing

Mojo Surf  
Monni Travels  
Moonshadow Cruises  
Oz Intro  
Oz Party  
Port Stephens 4WD Tours  
Riverside Marine NSW/Fantasea  
Sand Dunes Safari  
Skydive Australia  
Surf Camp Australia  
Wanderlands Travel  
Wild Life Tours Australia  
Zepher Tours

## TRANSPORT

Apollo Motorhome Holidays  
Busfleet Australia  
Byron Easy Bus  
Spaceships Australia  
Tourism Holdings Australia  
Travellers Auto Barn

## TAX AGENT

Taxback.com

## TRAVEL / INBOUND AGENT

AIFS  
Peterpans Adventure Travel  
Ultimate Adventure Travel  
Work n Holiday



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